

1.Social and environmental preservation costs

(Main Investments and Expenses Based on the Ministry of the Environment's Environmental Accounting Guidelines)

Period: March 1 to February 28 or 29. Scope of compilation: Lawson headquarters and franchise stores.※1

Lawson, Inc.

(Thousands of yen)

Classification		FY2013		FY2014		FY2015			
		Investment amount	Expense amount	Investment amount	Expense amount	Investment amount	Expense amount	Descriptions of principal activities	Effects
(1) Business area costs	(1)-1 Pollution prevention costs		3,002		3,056		169,217	Maintenance and management of septic tanks at new stores	Prevention of water contamination
	(1)-2 Global environmental conservation costs	7,854,204	98,732	9,314,703	50,390	10,457,169	131,323	Implementation of energy-efficient equipment, CO2 offsetting activities	CO2 reduction
	(1)-3 Resource recycling costs		5,806,473		5,789,735		6,347,944	Waste materials-related expenses※2	Compliance with laws and regulations
(2) Upstream/downstream costs			438,506		616,730		589,239	Containers and Packaging Recycling Law-related expenses	Compliance with laws and regulations
(3) Management operations costs			14,091		6,270		6,399	Preparation of environmental reports, ISO14001 assessment expenses	Promotion, dissemination and education related to environmental activities
(4) Research and development costs			8,670		7,344		5,161	Energy-conserving stores' research expenses	CO2 reduction
(5) Social activity costs			64,226		54,904		28,475	Afforestation activities, cleaning activities, donations to non-profit organizations	Biodiversity preservation, regional beautification
<b>Total</b>		7,854,204	6,433,700	9,314,703	6,528,429	10,457,169	7,277,758		

Notes:※1 Including domestic franchise stores in FY2013. And including domestic franchise stores, LAWSON STORE100 stores and LAWSON MART stores after FY2014.

※2 Expenses for waste disposal and recycling at stores are estimated based on values for standard stores employed as sample figures.

2. Environmental Data

Lawson, Inc.

Item		Unit	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015		
Reducing CO2	Supply chain CO2 emissions※1	Total	Thousands of tons (%)	—	—	3,615.7 (100.0)	4,341.7 (100.0)	4,728.3 (100.0)	4,868.4 (100.0)	
		Gasoline consumption by Company vehicles	Scope1 Thousands of tons (%)	—	—	5.9 (0.16)	6.5 (0.15)	6.1 (0.13)	5.5 (0.11)	
		Electricity consumption by corporate headquarters, areas, branches and Company-operated stores	Scope2 Thousands of tons (%)	—	—	13.4 (0.37)	16.0 (0.37)	75.9 (1.60)	21.8 (0.45)	
		Stocked raw materials (Private and national brand products, plastic shopping bags, etc.)	Scope3 Category1 Thousands of tons (%)	—	—	2,605.6 (72.06)	3,229.8 (74.39)	3,303.4 (69.87)	3,534.3 (72.60)	
		Energy consumption associated with electric power procurement	Scope3 Category2 Thousands of tons (%)	—	—	59.7 (1.65)	63.1 (1.45)	74.0 (1.56)	71.1 (1.46)	
		Energy consumption by delivery centers	Scope3 Category3 Thousands of tons (%)	—	—	92.7 (2.57)	74.8 (1.72)	78.5 (1.66)	83.2 (1.71)	
		Waste generated by stores & industrial waste generated at times of store closures and remodeling	Scope3 Category5 Thousands of tons (%)	—	—	23.3 (0.64)	24.8 (0.57)	27.7 (0.59)	26.5 (0.54)	
		Business trips by headquarters employees	Scope3 Category6 Thousands of tons (%)	—	—	—	0.5 (0.01)	0.5 (0.01)	0.5 (0.01)	
		Disposal of containers, disposable chopsticks and plastic	Scope3 Category12 Thousands of tons (%)	—	—	35.0 (0.97)	47.6 (1.10)	52.9 (1.12)	34.2 (0.70)	
	Electricity consumption by franchise stores	Scope3 Category14 Thousands of tons (%)	—	—	780.1 (21.58)	878.6 (20.24)	1,109.3 (23.46)	1,091.3 (22.42)		
	Per-store CO2 emissions	Per-store CO2 emissions due to electricity consumption※2	★ t	68.2	86.1	86.7	101.8	101.2	98.8	
		Per-store delivery truck CO2 emissions (Reduction rate compared with fiscal 2007)	%	16.9	21.3	23.8	22.8	24.2	21.0	
		Per-store daily delivery trucks (excluding newspapers and tobacco deliveries)	Trucks	7.29	7.29	7.0	7.0	7.0	7.0	
	Container and packaging weight and CO2 emissions	CO2 emissions when containers and packaging are incinerated (Reduction rate compared with fiscal 2006)	t %	31,277 24.8	30,857 25.8	28,754 30.8	28,542 31.3	32,511 21.8	35,891 13.7	
Packaging used		t	8,848	9,247	9,827	10,018	10,189	10,339		
Packaging per product		g	4.95	4.82	4.87	4.91	5.02	5.41		
CO2 offset through the CO2 Offset Program (offsets sold or attached to products)	Cumulative CO2 offset	t	16,228	16,919	20,512	23,450	24,700	26,100		
Saving resources	Program to reduce plastic shopping bag use	Cumulative "bring your own" reusable bags distributed	Thousands of bags	260	271	326	429	431	434	
		Plastic shopping bags used per store	kg	674	681	690	683	667	668	
		Plastic shopping bag handout rate	%	74.0	74.3	75.4	76.3	77.1	76.1	
		Plastic shopping bags used	t	5,978	6,250	6,661	6,988	7,203	7,592	
	Program to reduce disposable chopstick use	Disposable chopsticks used	Thousands of pairs	464,490	478,189	524,461	546,198	555,657	593,452	
	Disposable chopsticks used per store	Pairs	52,912	52,627	54,877	53,908	51,904	52,808		
Reducing waste	Food waste recycling	Stores that recycle used cooking oil	Lawson (non-consolidated) ★	Stores	8,361	8,731	9,436	10,105	10,688	10,957
			Lawson Group※3 ★	Stores	8,500	9,142	9,875	10,468	11,059	11,470
	Stores that recycle food waste	Lawson (non-consolidated) ★	Stores	1,496	1,720	1,938	2,404	2,559	2,499	
		Lawson Group※3 ★	Stores	1,791	2,157	2,403	2,456	2,645	2,555	
	Food recycling ratio	Lawson (non-consolidated) ★	%	34.7	47.6	50.3	47.6	44.7	41.1	
Average daily waste per store	Scope: See note 4 below. Period: Administrative year※4 ★	kg	51.8	52.0	53.7	53.7	51.6	51.0		

Notes:※1 Calculated as per industry-classified interpretation regarding Basic Guidelines on Greenhouse Gas Emissions Calculation for Retailers, Ver. 1.0.

※2 Recalculated yearly using the newest CO2 emissions coefficient.

※3 The number of convenience stores managed by the consolidated Lawson Group. Includes stores operated by Lawson Inc., Lawson Okinawa, Inc., Lawson Minami-Kyushu Inc., and Lawson Kouchi, Inc.

※4 Data after Fiscal 2013 are for stores participating in food waste recycling nationwide; data for previous years is for certain stores in Tokyo Metropolis.

### 3. Fund Donations

Lawson, Inc.

(Millions of yen)

	Lawson Green Fund	Support Dreams Fund	TOMODACHI Fund	Disaster Relief Fund, and other funds	Total
<b>Cumulative total</b>	<b>3,767</b>	<b>1,752</b>	<b>75</b>	<b>2,368</b>	<b>7,962</b>
FY2015	110	189	24	94	417
FY2014	97	291	31	31	449
FY2013	83	330	20	49	482
FY2012	110	388	—	4	502
FY2011	111	554	—	1,073	1,738
FY2010	245	—	—	71	316
FY2009	233	—	—	36	270
FY2008	254	—	—	45	299
FY2007	238	—	—	40	278
FY2006	247	—	—	23	270
FY2005	232	—	—	64	296
FY2004	175	—	—	275	450
FY2003	196	—	—	7	203
FY2002	177	—	—	45	221
FY2001	192	—	—	77	268
FY2000	154	—	—	93	247
FY1999	190	—	—	45	235
FY1998	166	—	—	—	166
FY1997	154	—	—	—	154
FY1996	107	—	—	—	107
FY1995	98	—	—	295	393
FY1994	79	—	—	—	79
FY1993	96	—	—	—	96
FY1992(From September1992)	24	—	—	—	24

Notes:※Figures have been rounded. (Millions of yen)

※Donations include those collected in stores, donations via Loppi, donations of Ponta and d point reward points , and donations from headquarters.

#### 4. Lawson Green Fund Accomplishments

Lawson, Inc.

	Activity sites	Area greened(ha)	Woodland trees cared for(thousands of trees)
	Cumulative total	Cumulative total	Cumulative total
FY2015	3,947	6,989	1,747
FY2014	3,741	6,771	1,692
FY2013	3,489	6,679	1,669
FY2012	3,214	6,554	1,637
FY2011	2,912	6,367	1,591
FY2010	2,603	6,038	1,509
FY2009	2,298	5,704	1,425
FY2008	2,017	5,329	1,332
FY2007	1,736	4,984	1,246
FY2006	1,528	4,510	1,127
FY2005	1,340	4,093	1,023

Notes: Recalculated yearly using the newest CO2 emissions coefficient.

The area greened and number of trees cared for are calculated using the total collections of the Lawson Green Fund, the overall activities of the Green Fund, and certain assumptions. Data for each year is as of the end of February.