## 1. Social and environmental preservation costs

Lawson, Inc.

(Main Investments and Expenses Based on the Ministry of the Environment's Environmental Accounting Guidelines)
Period: March 1 to February 28 or 29. Scope of compilation: Lawson headquarters and franchise stores.\*\*1

(Thousands of yen)

		FY2015		FY2016		FY2017				
Classifi cation		Investment amount	Expense amount	Investment amount	Expense amount	Investment amount	Expense amount	Descriptions of principal activities	Effects	
	(1)-1 Pollution prevention costs		169,217		179,934		182,127	Maintenance and management of septic tanks at new stores	Prevention of water contamination	
(1) Business area costs	(1)-2 Global environmental conservation costs	10,457,169	131,323	11,990,382	78,416	17,871,096	70,928	Implementation of energy-efficient equipment, CO <sub>2</sub> offsetting activities	CO2 reduction	
	(1)-3 Resource recycling costs		6,347,944		6,495,514		6,510,759	Waste materials-related expenses <sup>®2</sup>	Compliance with laws and regulations	
(2) Upsteam/downstream costs			589,239		597,854		668,171	Containers and Packaging Recycling Law-related expenses	Compliance with laws and regulations	
(3) Management operations costs			6,399		12,108		9,181	Preparation of environmental reports, ISO14001 assessment expenses	Promotion, dissemination and education related to environmental activities	
(4) Research and development costs			5,161		5,161		11,394	Energy-conserving stores' research expenses	CO2 reduction	
(5) Social activity costs			28,475		22,182		81,461	Afforestation activities, cleaning activities,donations to non-profit organizations	Biodiversity preservation, regional beautification	
Total		10,457,169	7,277,758	11,990,382	7,391,169	17,871,096	7,534,021			

Notes: \*\*1 Including domestic area franchise stores and Lawson Store100 stores.

<sup>\*2</sup> Expenses for waste disposal and recycling at stores are estimated based on values for standard stores employed as sample figures.

2. Environmental Data Lawson, Inc.

Item				Unit	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017
		Total		Thousands of tons (%)	-	_	3,615.7 (100.0)	4,341.7 (100.0)	4,728.3 (100.0)	4,868.4 (100.0)	4,985.1 (100.0)	5,190.2 (100.0)
	Supply chain CO2 emissions <sup>≋1</sup>	Gasoline consumption by Company vehicles	Scope1	Thousands of tons (%)	-	_	5.9 (0.16)	6.5 (0.15)	6.1 (0.13)	5.5 (0.11)	5.3 (0.11)	5.1 (0.10)
		Electricity consumption by corporate headquarters, areas, branchces and Company-operated stores	Scope2	Thousands of tons (%)	-	_	13.4 (0.37)	16.0 (0.37)	75.9 (1.60)	21.8 (0.45)	25.3 (0.51)	26.3 (0.51)
		Stocked raw materials (Private and national brand products, plastic shopping bags,etc.)	Scope3 Category1	Thousands of tons (%)	-	_	2,605.6 (72.06)	3,229.8 (74.39)	3,303.4 (69.87)	3,534.3 (72.60)	3,711.8 (74.46)	3,850.4 (74.19)
		Energy consumption associated with electric power procurement	Scope3 Category3	Thousands of tons (%)	-	_	59.7 (1.65)	63.1 (1.45)	74.0 (1.56)	71.1 (1.46)	74.3 (1.49)	76.5 (1.47)
		Energy consumption by delivery centers	Scope3 Category4	Thousands of tons (%)	-	_	92.7 (2.57)	74.8 (1.72)	78.5 (1.66)	83.2 (1.71)	86.6 (1.73)	94.0 (1.81)
		Waste generated by stores & industrial waste generated at times of store closures and remodeling	Scope3 Category5	Thousands of tons (%)	-	_	23.3 (0.64)	24.8 (0.57)	27.7 (0.59)	26.5 (0.54)	26.3 (0.53)	28.0 (0.54)
Reducing CO2		Business trips by headquarters employees	Scope3 Category6	Thousands of tons (%)	-	_	_	0.5 (0.01)	0.5 (0.01)	0.5 (0.01)	0.5 (0.01)	0.6 (0.01)
Reducing CO2		Disposal of containers, disposable chopsticks and plastic shopping bags	Scope3 Category12	Thousands of tons (%)	-	_	35.0 (0.97)	47.6 (1.10)	52.9 (1.12)	34.2 (0.70)	34.6 (0.69)	37.3 (0.72)
		Electricity consumption by franchise stores	Scope3 Category14	Thousands of tons (%)	-	_	780.1 (21.58)	878.6 (20.24)	1,109.3 (23.46)	1,091.3 (22.42)	1,020.4 (20.47)	1,072.0 (20.65)
		Per-store CO <sub>2</sub> emissions due to electricity consumption <sup>®2</sup>	*	t	68.2	86.1	86.7	101.8	98.3	98.8	95.4	90.3
		Per-store delivery truck CO2 emissions (Reduction rate compared with fiscal 2007)		%	16.9	21.3	23.8	22.8	24.2	21.0	22.2	20.2
		Per-store daily delivery trucks (excluding newspapers and tobacco deliveries)		Trucks	7.29	7.29	7.0	7.0	7.0	7.0	7.0	7.0
	Container and packaging weight and CO2 emissions	CO2 emissions when containers and packaging are incinerated		Lt	31,277	30,857	28,754	28,542	32,511	35,891	34,637	37,440
		(Reduction rate compared with fiscal 2006)		%	24.8	25.8	30.8	31.3	21.8	13.7	16.7	9.9
		Packaging used		t	8,848	9,247	9,827	10,018	10,189	10,339	10,727	11,190
		Packaging per product		g	4.95	4.82	4.87	4.91	5.02	5.41	4.95	5.63
	CO2 offset through the CO2 Offset Program (offsets sold or attached to products)	Cumulative CO2 offset		t	16,228	16,919	20,512	23,450	24,700	26,100	27,600	29,300
		Cumulative "Bring Your Own Bag" reusable bags distributed		Thousands of bags	2600	2710	3260	4290	4310	4340	4380	443
Saving resources	Program to reduce plastic shopping bag use	Plastic shopping bags used per store weight		kg	674	681	690	683	667	668	667	670
		Plastic shopping bag handout rate		%	74.0	74.3	75.4	76.3	77.1	76.8	78.0	78.1
		Plastic shopping bags used weight		t	5,978	6,250	6,661	6,988	7,203	7,592	7,975	10,816
		Disposable chopsticks used		Thousands of pairs	464,490	478,189	524,461	546,198	555,657	593,452	670,122	749,563
	Program to reduce disposable chopstick use	Disposable chopsticks used per store		Pairs	52,912	52,627	54,877	53,908	51,904	52,808	56,370	56,940
Food wa	_	Stores that recycle used cooking oil Lawson Group*3	*	Stores	8,500	9,142	9,875	10,468	11,059	11,470	12,348	13,156
		Stores that recycle food waste(Feed-making / Fertilization, Heat recovery)	*	Stores	1,791	2,157	2,403	2,456	2,645	2,555	2,685	2,950
Saving resources		Food recycling ratio Lawson (non-consolidated)	*	%	34.7	47.6	50.3	47.6	44.7	41.1	44.3	44.5
	Average daily waste per store	Scope: See note 4 below. Period: Administrative year <sup>#4</sup>	*	kg	51.8	52.0	53.7	53.7	51.6	51.0	55.4	55.9

Notes: \*1 Calculated as per industry-classified interpretation regarding Basic Guidelines on Greenhouse Gas Emissions Calculation for Retailers, Ver. 1.0.

\*2 CO2 emission coefficients are recalculated annually based on coefficients for receiving-end terminals published by the Federation of Electric Power Companies of Japan.

\*3 The number of convenience stores managed by the consolidated Lawson Group. Includes stores operated by Lawson Inc., Lawson Okinawa, Inc., Lawson Minami-Kyushu Inc., Lawson Kouchi Inc., and Lawson Sanin, Inc.

\*4 Data after Fiscal 2013 are for stores participating in food waste recycling nationwide; data are for all waste except food waste at certain stores in the Tokyo Metropolitan Area.

## 3. Fund Donations

(Millions of yen)

Lawson, Inc.

	Lawson Green Fund	Support Dreams Fund (Scholarship program for victims of the Great East Japan Earthquake)	Support Dreams Fund (Scholarship program for children from single-parent families)	TOMODACHI Fund	Disaster Relief Fund, and other funds	Total
Cumulative total	4,070	1,934	162	104	2,787	9,057
FY2017	157	48	162	15	53	436
FY2016	146	134	_	14	367	661
FY2015	110	189	_	24	94	417
FY2014	97	291	_	31	31	449
FY2013	83	330	_	20	49	482
FY2012	110	388	_	_	4	502
FY2011	111	554	_	_	1,073	1,738
FY2010	245	_	_	_	71	316
FY2009	233	_	_	_	36	270
FY2008	254	_	_	_	45	299
FY2007	238	_	_	_	40	278
FY2006	247	_	_	_	23	270
FY2005	232	_	_	_	64	296
FY2004	175	_	_	_	275	450
FY2003	196	_	_	_	7	203
FY2002	177	_	_	_	45	221
FY2001	192	_	_	_	77	268
FY2000	154	_	_	_	93	247
FY1999	190	_	_	_	45	235
FY1998	166	_	_	_	-	166
FY1997	154	_	_	_	_	154
FY1996	107	_	_			107
FY1995	98	_	_	_	295	393
FY1994	79	_	_	_	_	79
FY1993	96	_	_	_	_	96
FY1992(From September1992)	24	_	_	_	_	24

Notes: \*\*Figures have been rounded. (Millions of yen) 
\*\*Donations include those collected in stores, donations via Loppi, donations of Ponta and d point reward points , and donations from headquarters.

	Activity sites	Area greened(ha)	Woodland trees cared for(thousands of trees)		
	Cumulative total	Cumulative total	Cumulative total		
FY2017	4,379	7,443	18,610		
FY2016	4,148	7,104	17,760		
FY2015	3,947	6,989	17,470		
FY2014	3,741	6,771	16,920		
FY2013	3,489	6,679	16,690		
FY2012	3,214	6,554	16,370		
FY2011	2,912	6,367	15,910		
FY2010	2,603	6,038	15,090		
FY2009	2,298	5,704	14,250		
FY2008	2,017	5,329	13,320		
FY2007	1,736	4,984	12,460		
FY2006	1,528	4,510	11,270		
FY2005	1,340	4,093	10,230		

Notes: The data are cumulative totals since September 1992.

The area greened and number of trees cared for are calculated using the total collections of the Lawson Green Fund, the overall activities of the Green Fund, and certain assumptions. Data for each year is as of the end of February.