

■ 主な業績と予想 Results and forecasts for major financial indicators

	2015年度/FY2015		2016年度/FY2016		2017年度(計画)/FY2017 (Forecast) *2			
	通期/Full year 2015.3.1 - 2016.2.29		通期/Full year 2016.3.1 - 2017.2.28		第2四半期累計期間/1H 2017.3.1 - 2017.8.31		通期計画/Full year 2017.3.1 - 2018.2.28	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	1,960,266	101.4%	2,027,504	103.4%	1,070,000	104.0%	2,123,000	104.7%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	1,926,544	101.3%	1,986,572	103.1%	-	-	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	33,722	109.8%	40,931	121.4%	-	-	-	-
営業総収入 (百万円) Gross operating revenue (millions of yen) *1	333,855	105.5%	356,186	106.7%	194,000	107.7%	387,000	108.7%
営業総利益 (百万円) Operating gross profit (millions of yen)	308,889	105.1%	325,716	105.4%	-	-	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.8%		16.1%		-		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	251,641	108.0%	268,296	106.6%	-	-	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	12.8%		13.2%		-		-	
営業利益 (百万円) Operating income (millions of yen)	57,247	93.9%	57,419	100.3%	30,000	94.4%	52,000	90.6%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	2.9%		2.8%		-		-	
経常利益 (百万円) Ordinary income (millions of yen)	54,982	89.2%	56,459	102.7%	29,000	95.4%	49,500	87.7%
当期純利益 (百万円) Profit (millions of yen)	21,802	83.2%	19,088	87.6%	17,500	96.1%	25,000	131.0%
1株当たり当期純利益 (円) Profit per share (yen)	218.02		190.86		174.97		249.96	
純資産 (百万円) Net assets (millions of yen)	243,576		237,409		-		-	
総資産 (百万円) Total assets (millions of yen)	714,875		767,986		-		-	
1株当たり純資産 (円) Net assets per share (yen)	2,432.73		2,370.59		-		-	
総資産当期純利益率 ROA	3.1%		2.6%		-		-	
自己資本当期純利益率 ROE	8.9%		7.9%		-		-	
流動比率 Current ratio	52.8%		55.8%		-		-	
固定比率 Fixed ratio	233.2%		247.1%		-		-	
自己資本比率 Shareholders' equity ratio	34.0%		30.9%		-		-	

(注)

*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*2 計画の1株当たり当期純利益に関しては、2017年2月28日現在の期末発行済株式数を用いて算出しております。

Notes:

*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*2 Forecasted profit per share is calculated based on the number of outstanding shares as of February 28, 2017.

■損益計算書 Non-consolidated statement of income

		2015年度/FY2015		2016年度/FY2016		前年増減 Increase (Decrease)
		2015.3.1 - 2016.2.29		2016.3.1 - 2017.2.28		
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	
A.営業総収入 Gross operating revenue	B + E	333,855	105.5%	356,186	106.7%	22,331
B.売上高 Net sales *1		35,013	111.2%	42,365	121.0%	7,351
C.売上原価 Cost of sales *2		24,966	111.4%	30,470	122.0%	5,503
D.売上総利益 Gross profit *3	B - C	10,047	110.4%	11,894	118.4%	1,847
E.営業収入 Operating revenue	F + G	298,841	104.9%	313,821	105.0%	14,979
F.加盟店からの収入 Income from franchised stores		263,067	103.9%	273,945	104.1%	10,877
G.その他の営業収入 Other operating revenue		35,774	113.2%	39,876	111.5%	4,102
H.営業総利益 Operating gross profit	A - C = D + E	308,889	105.1%	325,716	105.4%	16,827
I.販売費及び一般管理費 Selling, general and administrative expenses		251,641	108.0%	268,296	106.6%	16,654
J.営業利益 Operating income	H - I	57,247	93.9%	57,419	100.3%	172
営業外収益 Non-operating income		2,763	66.9%	3,170	114.7%	406
営業外費用 Non-operating expenses		5,028	145.8%	4,130	82.1%	-898
経常利益 Ordinary income		54,982	89.2%	56,459	102.7%	1,477
特別利益 Extraordinary income		-	-	-	-	-
特別損失 Extraordinary losses		15,727	112.9%	21,710	138.0%	5,982
税引前当期純利益 Profit before income taxes		39,255	81.8%	34,749	88.5%	-4,505
法人税、住民税及び事業税 Income taxes - current		15,680	71.8%	14,749	94.1%	-931
法人税等調整額 Income taxes - deferred		1,772	-	912	51.4%	-860
当期純利益 Profit		21,802	83.2%	19,088	87.6%	-2,713

■販売費及び一般管理費の主な明細 Selling, general and administrative expenses

	2015年度/FY2015		2016年度/FY2016		前年増減 Increase (Decrease)
	2015.3.1 - 2016.2.29		2016.3.1 - 2017.2.28		
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	
地代家賃 Rents	95,405	104.2%	100,182	105.0%	4,777
人件費 Personnel expenses	39,247	107.0%	41,527	105.8%	2,279
動産リース料 Equipment leasing charges	2,300	72.7%	1,677	72.9%	-622
有形固定資産減価償却費 Depreciation of property and store equipment	35,929	119.3%	39,210	109.1%	3,281
広告宣伝費 Advertising expenses	14,705	178.7%	13,808	93.9%	-896
その他 Other	64,053	101.4%	71,889	112.2%	7,836
合計 Total	251,641	108.0%	268,296	106.6%	16,654

(注)

*1 「売上高」は、直営店売上高及びEコマース売上高の合計です。

*2 「売上原価」は、商品売上原価です。

*3 「売上総利益」は、商品売上総利益です。

Notes:

*1 Net sales of company-operated stores and e-commerce business.

*2 Cost of goods sold.

*3 Gross profit on goods sales.

■ 営業外収益・営業外費用内訳 Non-operating income & Non-operating expenses

	2015年度/FY2015	2016年度/FY2016	前年増減
	2015.3.1 - 2016.2.29	2016.3.1 - 2017.2.28	Increase (Decrease)
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
受取利息 Interest income	879	780	-98
受取配当金 Dividend income	327	516	189
受取補償金 Compensation income	645	524	-121
デリバティブ評価益 Gain on valuation of derivatives	-	409	409
その他 Other	911	939	28
営業外収益合計 Non-operating income	2,763	3,170	406
支払利息 Interest expenses	1,540	1,569	29
リース解約損 Loss on cancellation of leases	1,881	1,243	-637
為替差損 Foreign exchange losses	980	481	-498
災害による損失 Loss on disaster	-	422	422
その他 Other	626	412	-213
営業外費用合計 Non-operating expenses	5,028	4,130	-898

■ 特別利益・特別損失内訳 Extraordinary income & Extraordinary losses

	2015年度/FY2015	2016年度/FY2016	前年増減
	2015.3.1 - 2016.2.29	2016.3.1 - 2017.2.28	Increase (Decrease)
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
特別利益合計 Extraordinary income	-	-	-
固定資産売却損 Loss on sales of non-current assets	170	294	124
固定資産除却損 Loss on retirement of non-current assets	4,172	3,388	-783
減損損失 Impairment loss	9,155	9,034	-120
関係会社出資金評価損 Loss on valuation of investments in capital of subsidiaries and associates	773	8,603	7,830
その他 Other	1,455	387	-1,067
特別損失合計 Extraordinary losses	15,727	21,710	5,982

■ 投融資の状況 Capital expenditure

	2015年度/FY2015	2016年度/FY2016	前年増減	2017年度計画
	2015.3.1 - 2016.2.29 百万円/Millions of yen	2016.3.1 - 2017.2.28 百万円/Millions of yen	Increase (Decrease) 百万円/Millions of yen	Forecasts / 2017.3.1 - 2018.2.28 百万円/Millions of yen
新店投資 New store investments	38,433	44,746	6,313	64,500
既存店投資 Existing store investments	5,839	6,155	316	9,000
システム関連投資 IT - related investments	10,597	17,771	7,173	15,500
その他 Other	1,026	827	-199	1,000
投資小計 Subtotal	55,896	69,501	13,604	90,000
出資・融資 Investments and advances	308	-3,181	-3,489	7,000
リース Leases *	32,311	37,834	5,523	54,000
合計 Total	88,516	104,154	15,638	151,000
有形固定資産減価償却費 Depreciation of property and store equipment	35,929	39,210	3,281	42,500
無形固定資産償却費 Amortization of intangible assets	5,307	5,981	673	7,400
減価償却費合計 Total depreciation and amortization	41,237	45,192	3,954	49,900

(注)

* リース債務の返済による支出は、2015年度は21,710百万円、2016年度は26,120百万円です。

Note:

* The amount of repayments of lease obligations is 21,710 millions of yen in fiscal year 2015 and 26,120 millions of yen in fiscal year 2016.

■貸借対照表 Non-consolidated balance sheet

	2015年度 (2016年2月29日現在)	2016年度 (2017年2月28日現在)	2015年度末からの増減
	FY2015 (As of 2016.2.29)	FY2016 (As of 2017.2.28)	Increase (Decrease) from 2016.2.29
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
[資産の部 Assets]			
流動資産 Current assets	147,670	182,009	34,338
現金及び預金 Cash and deposits	48,453	51,283	2,829
加盟店貸勘定 Accounts receivable - due from franchised stores	29,636	38,301	8,664
リース債権 Lease receivables	5,905	20,276	14,370
商品 Merchandise	952	1,426	473
前払費用 Prepaid expenses	12,179	13,741	1,561
未収入金 Accounts receivable - other	40,895	46,705	5,810
繰延税金資産 Deferred tax assets	3,141	2,718	-422
その他 Other	6,513	7,563	1,049
貸倒引当金 Allowance for doubtful accounts	-8	-6	2
固定資産 Non-current assets	567,204	585,976	18,772
有形固定資産 Property and store equipment	281,753	292,400	10,646
・建物 Buildings	136,941	144,619	7,678
・構築物 Structures	22,346	26,147	3,801
・工具、器具及び備品 Tools, furniture and fixtures	13,770	14,760	989
・土地 Land	9,741	9,648	-92
・リース資産 Leased assets	91,137	95,632	4,495
・建設仮勘定 Construction in progress	7,816	1,591	-6,225
無形固定資産 Intangible assets	27,348	40,186	12,837
・ソフトウェア Software	18,269	29,852	11,583
・のれん Goodwill	8,589	9,831	1,242
・その他 Other	489	501	12
投資その他の資産 Investments and other assets	258,102	253,390	-4,712
・投資有価証券 Investments securities	9,892	8,781	-1,110
・関係会社株式 Shares of subsidiaries and associates	62,958	63,375	416
・長期貸付金 Long-term loans receivable	39,951	43,564	3,612
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	20,482	16,823	-3,658
・長期前払費用 Long-term prepaid expenses	9,352	10,313	961
・差入保証金 Guarantee deposits	85,111	87,783	2,672
・繰延税金資産 Deferred tax assets	20,883	21,599	716
・その他 Other	10,328	2,111	-8,217
・貸倒引当金 Allowance for doubtful accounts	-857	-962	-104
資産合計 Total assets	714,875	767,986	53,111
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	259,981	255,226	-4,754

■貸借対照表 Non-consolidated balance sheet

	2015年度 (2016年2月29日現在)	2016年度 (2017年2月28日現在)	2015年度末からの増減
	FY2015 (As of 2016.2.29)	FY2016 (As of 2017.2.28)	Increase (Decrease) from 2016.2.29
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
[負債の部 Liabilities]			
流動負債 Current liabilities	279,880	326,070	46,189
買掛金 Accounts payable - trade	97,005	100,160	3,155
短期借入金 Short-term loans payable	-	30,000	30,000
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	37,880	47,280	9,400
リース債務 Lease obligations	21,431	25,385	3,954
未払金 Accounts payable - other	24,966	21,425	-3,540
未払法人税等 Income taxes payable	6,175	8,349	2,174
未払費用 Accrued expenses	2,028	2,157	128
預り金 Deposits received	81,015	84,380	3,365
賞与引当金 Provision for bonuses	3,047	2,586	-461
その他 Other	6,331	4,345	-1,985
固定負債 Non-current liabilities	191,418	204,506	13,087
長期借入金 Long-term loans payable	50,000	50,000	-
リース債務 Lease obligations	82,425	93,337	10,911
退職給付引当金 Provision for retirement benefits	9,417	10,098	680
役員退職慰労引当金 Provision for retirement benefits to executive officers	341	242	-98
資産除去債務 Asset retirement obligations	21,702	23,654	1,952
その他 Other	27,532	27,173	-358
負債合計 Total liabilities	471,298	530,576	59,277
[純資産の部 Net assets]			
株主資本 Shareholders' equity	243,016	237,439	-5,577
資本金 Capital stock	58,506	58,506	-
資本剰余金 Capital surplus	47,697	47,696	-0
・資本準備金 Legal capital surplus	47,696	47,696	-
・その他資本剰余金 Other capital surplus	0	-	-0
利益剰余金 Retained earnings	138,093	132,447	-5,645
・利益準備金 Legal retained earnings	727	727	-
・別途積立金 General reserve	50,000	50,000	-
・繰越利益剰余金 Retained earnings brought forward	87,365	81,719	-5,645
自己株式 Treasury shares	-1,280	-1,210	69
評価・換算差額等 Valuation and translation adjustments	252	-344	-596
その他有価証券評価差額金 Valuation difference on available-for-sale securities	818	274	-544
土地再評価差額金 Revaluation reserve for land	-566	-618	-52
新株予約権 Subscription rights to shares	307	314	7
純資産合計 Net assets	243,576	237,409	-6,166
負債純資産合計 Liabilities and net assets	714,875	767,986	53,111