

■ 主な業績と予想 Results and forecasts for major financial indicators

	2017年度/FY2017				2018年度/FY2018			
	第1四半期/1Q 2017.3.1 - 2017.5.31		通期/Full year 2017.3.1 - 2018.2.28		第1四半期/1Q 2018.3.1 - 2018.5.31		通期計画/Full year (Forecast) 2018.3.1 - 2019.2.28	
	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY	金額/Amount	前年比/YoY
チェーン全店売上高 (百万円) Net sales of all convenience stores (millions of yen)	513,558	103.6%	2,110,454	104.1%	546,498	106.4%	2,290,000	108.5%
加盟店売上高 (百万円) Net sales of franchised stores (millions of yen)	501,367	103.1%	2,060,690	103.7%	533,728	106.5%	-	-
直営店売上高 (百万円) Net sales of company-operated stores (millions of yen)	12,190	129.7%	49,764	121.6%	12,770	104.8%	-	-
営業総収入 (百万円) Gross operating revenue (millions of yen) *1	90,718	104.5%	372,891	104.7%	94,269	103.9%	401,000	107.5%
営業総利益 (百万円) Operating gross profit (millions of yen)	81,613	102.2%	335,792	103.1%	84,853	104.0%	-	-
(対チェーン全店売上高比) (Operating gross profit on Net sales of all convenience stores)	15.9%		15.9%		15.5%		-	
販売費及び一般管理費 (百万円) Selling, general and administrative expenses (millions of yen)	69,021	104.5%	284,771	106.1%	75,514	109.4%	-	-
(対チェーン全店売上高比) (Selling, general and administrative expenses on Net sales of all convenience stores)	13.4%		13.5%		13.8%		-	
営業利益 (百万円) Operating income (millions of yen)	12,591	91.6%	51,021	88.9%	9,339	74.2%	44,500	87.2%
(対チェーン全店売上高比) (Operating income on Net sales of all convenience stores)	2.5%		2.4%		1.7%		-	
経常利益 (百万円) Ordinary income (millions of yen)	12,676	93.3%	50,508	89.5%	17,168	135.4%	60,000	118.8%
四半期(当期)純利益 (百万円) Profit (millions of yen)	8,560	112.3%	19,417	101.7%	13,282	155.2%	38,000	195.7%
1株当たり四半期(当期)純利益 (円) Profit per share (yen)	85.59		194.09		132.74		379.78 *2	
純資産 (百万円) Net assets (millions of yen)	233,647		233,489		234,260		-	
総資産 (百万円) Total assets (millions of yen)	812,662		798,603		835,339		-	
1株当たり純資産 (円) Net assets per share (yen)	2,332.11		2,331.65		2,339.76		-	
総資産四半期(当期)純利益率 ROA	1.1%		2.5%		1.6%		-	
自己資本四半期(当期)純利益率 ROE	3.6%		8.3%		5.7%		-	
流動比率 Current ratio	56.9%		47.2%		50.3%		-	
固定比率 Fixed ratio	257.3%		271.9%		274.8%		-	
自己資本比率 Shareholders' equity ratio	28.7%		29.2%		28.0%		-	

(注)

*1 営業総収入は直営店売上高、加盟店からの収入等の合計です。

*2 計画の1株当たり当期純利益に関しては、2018年5月31日現在の期末発行済株式数を用いて算出しております。

Notes:

*1 The gross operating revenue is a sum of total sales of company-operated stores, income from franchised stores and others.

*2 Forecasted profit per share is calculated based on the number of outstanding shares as of May 31, 2018.

単体業績 Non-consolidated operating results

■ 損益計算書 Non-consolidated statement of income

		2017年度第1四半期累計期間		2018年度第1四半期累計期間		前年増減
		2017. 3. 1 - 2017. 5. 31		2018. 3. 1 - 2018. 5. 31		Increase (Decrease)
		百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
A. 営業総収入 Gross operating revenue	B + E	90,718	104.5%	94,269	103.9%	3,551
B. 売上高 Net sales*		12,506	128.1%	12,970	103.7%	464
C. 売上原価 Cost of sales		9,104	130.6%	9,416	103.4%	311
D. 売上総利益 Gross profit	B - C	3,401	121.7%	3,554	104.5%	152
E. 営業収入 Operating revenue	F + G	78,211	101.5%	81,299	103.9%	3,087
F. 加盟店からの収入 Income from franchised stores		68,951	102.5%	72,081	104.5%	3,130
G. その他の営業収入 Other operating revenue		9,259	94.7%	9,217	99.5%	-42
H. 営業総利益 Operating gross profit	A - C = D + E	81,613	102.2%	84,853	104.0%	3,239
I. 販売費及び一般管理費 Selling, general and administrative expenses		69,021	104.5%	75,514	109.4%	6,492
J. 営業利益 Operating income	H - I	12,591	91.6%	9,339	74.2%	-3,252
営業外収益 Non-operating income		994	84.6%	9,112	916.2%	8,117
営業外費用 Non-operating expenses		909	68.4%	1,282	141.1%	373
経常利益 Ordinary income		12,676	93.3%	17,168	135.4%	4,491
特別利益 Extraordinary income		302	-	-	-	-302
特別損失 Extraordinary losses		1,057	102.6%	1,316	124.4%	258
税引前四半期純利益 Profit before income taxes		11,921	94.9%	15,851	133.0%	3,930
法人税、住民税及び事業税 Income taxes - current		2,182	101.3%	2,534	116.1%	351
法人税等調整額 Income taxes - deferred		1,178	42.4%	35	3.0%	-1,143
四半期純利益 Profit		8,560	112.3%	13,282	155.2%	4,721

(注)

* 「売上高」は、直営店売上高及びEコマース売上高の合計です。

Note:

* Net sales of company-operated stores and e-commerce business.

■ 販売費及び一般管理費の主な明細 Selling, general and administrative expenses*

	2017年度第1四半期累計期間		2018年度第1四半期累計期間		前年増減
	2017. 3. 1 - 2017. 5. 31		2018. 3. 1 - 2018. 5. 31		Increase (Decrease)
	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen	前年比/YoY	百万円/Millions of yen
地代家賃 Rents	25,961	106.1%	27,797	107.1%	1,836
人件費 Personnel expenses	11,330	110.7%	11,466	101.2%	135
有形固定資産減価償却費 Depreciation of property and store equipment	9,528	99.5%	10,798	113.3%	1,269
広告宣伝費 Advertising expenses	2,996	100.4%	3,523	117.6%	527
販売手数料 Sales commission	4,106	118.3%	5,328	129.7%	1,221
その他 Other	15,097	98.5%	16,599	109.9%	1,501
合計 Total	69,021	104.5%	75,514	109.4%	6,492

(注)

* ITコスト(社内管理ベース)は、2018年度第1四半期累計で17億円になります。なお、ITコストは「有形固定資産減価償却費」及び「その他」に計上しています。

Note:

* According to our internal calculation, IT - related expenses for the first quarter of fiscal 2018 stood at 17 billions of yen. These IT - related expenses are recorded under " Depreciation of property and store equipment" and " Other."

■ 投融資の状況 Capital expenditure

	2017年度第1四半期累計期間	2018年度第1四半期累計期間	前年増減	2018年度計画
	2017. 3. 1 - 2017. 5. 31	2018. 3. 1 - 2018. 5. 31	Increase (Decrease)	Forecasts / 2018. 3. 1 - 2019. 2. 28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
新店投資 New store investments	6,672	9,195	2,523	49,000
既存店投資 Existing store investments	412	4,179	3,767	8,000
システム関連投資 IT - related investments	3,905	2,505	-1,399	12,000
その他 Other	3,743	143	-3,599	5,000
投資小計 Subtotal	14,733	16,024	1,291	74,000
出資・融資 Investments and advances	5,429	1,872	-3,556	-7,000
リース Leases *	8,811	10,630	1,819	71,000
合計 Total	28,973	28,528	-445	138,000
有形固定資産減価償却費 Depreciation of property and store equipment	9,528	10,798	1,269	47,600
無形固定資産償却費 Amortization of intangible assets	1,214	1,833	619	8,500
減価償却費合計 Total depreciation and amortization	10,742	12,632	1,889	56,100

(注)

* リース債務の返済による支出は、2017年度第1四半期累計期間は6,963百万円、2018年度第1四半期累計期間は8,143百万円です。

Note:

* The amount of repayments of lease obligations is 6,963 millions of yen in the first quarter of fiscal year 2017 and 8,143 millions of yen in the first quarter of fiscal year 2018.

■貸借対照表 Non-consolidated balance sheet

[資産の部 Assets]	2017年度 (2018年2月28日現在)	2018年度第1四半期 (2018年5月31日現在)	2017年度末からの増減
	FY2017 (As of 2018.2.28)	FY2018 (As of 2018.5.31)	Increase (Decrease) from 2018.2.28
	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動資産 Current assets	164,391	192,008	27,617
現金及び預金 Cash and deposits	8,483	20,709	12,226
加盟店貸勘定 Accounts receivable - due from franchised stores	44,229	42,726	-1,502
リース債権 Lease receivables	24,237	27,424	3,186
商品 Merchandise	1,460	1,489	29
前払費用 Prepaid expenses	15,834	15,909	75
未収入金 Accounts receivable - other	50,586	60,293	9,706
繰延税金資産 Deferred tax assets	2,234	1,685	-548
その他 Other	17,324	21,769	4,444
固定資産 Non-current assets	634,212	643,330	9,118
有形固定資産 Property and store equipment	312,924	316,961	4,036
・建物 Buildings	156,067	158,805	2,738
・構築物 Structures	28,634	29,036	402
・工具、器具及び備品 Tools, furniture and fixtures	11,873	11,225	-648
・土地 Land	9,529	9,529	-
・リース資産 Leased assets	105,120	106,101	980
・建設仮勘定 Construction in progress	1,699	2,262	563
無形固定資産 Intangible assets	44,074	48,304	4,229
・ソフトウェア Software	29,494	30,554	1,060
・のれん Goodwill	14,092	17,265	3,172
・その他 Other	487	484	-3
投資その他の資産 Investments and other assets	277,212	278,064	851
・投資有価証券 Investments securities	13,324	12,736	-588
・関係会社株式 Shares of subsidiaries and associates	71,720	63,222	-8,497
・長期貸付金 Long-term loans receivable	46,512	46,793	281
・関係会社長期貸付金 Long-term loans receivable from subsidiaries and associates	13,236	13,243	7
・長期前払費用 Long-term prepaid expenses	16,379	16,566	186
・差入保証金 Guarantee deposits	92,466	93,337	871
・繰延税金資産 Deferred tax assets	23,094	24,633	1,539
・その他 Other	1,571	8,574	7,003
・貸倒引当金 Allowance for doubtful accounts	-1,092	-1,044	48
資産合計 Total assets	798,603	835,339	36,735
有形固定資産の減価償却累計額 Accumulated depreciation of property and store equipment	277,902	282,562	4,659

■ 貸借対照表 Non-consolidated balance sheet

	2017年度 (2018年2月28日現在)	2018年度第1四半期 (2018年5月31日現在)	2017年度末からの増減
	FY2017 (As of 2018.2.28)	FY2018 (As of 2018.5.31)	Increase (Decrease) from 2018.2.28
[負債の部 Liabilities]	百万円/Millions of yen	百万円/Millions of yen	百万円/Millions of yen
流動負債 Current liabilities	348,392	381,848	33,456
買掛金 Accounts payable - trade	106,137	119,863	13,726
短期借入金 Short-term loans payable	35,000	-	-35,000
関係会社短期借入金 Short-term loans payable to subsidiaries and associates	51,620	37,220	-14,400
リース債務 Lease obligations	29,488	30,376	888
未払金 Accounts payable - other	21,756	22,694	937
未払法人税等 Income taxes payable	3,817	1,036	-2,781
未払費用 Accrued expenses	2,191	2,395	203
預り金 Deposits received	91,891	161,380	69,488
賞与引当金 Provision for bonuses	2,704	1,534	-1,170
その他 Other	3,784	5,348	1,563
固定負債 Non-current liabilities	216,722	219,230	2,507
長期借入金 Long-term loans payable	50,000	50,000	-
リース債務 Lease obligations	104,638	107,129	2,490
退職給付引当金 Provision for retirement benefits	10,913	11,136	223
役員退職慰労引当金 Provision for retirement benefits to executive officers	176	188	11
資産除去債務 Asset retirement obligations	25,689	26,389	700
その他 Other	25,304	24,386	-918
負債合計 Total liabilities	565,114	601,079	35,964
[純資産の部 Net assets]			
株主資本 Shareholders' equity	231,785	232,324	538
資本金 Capital stock	58,506	58,506	-
資本剰余金 Capital surplus	47,757	47,760	3
・資本準備金 Legal capital surplus	47,696	47,696	-
・その他資本剰余金 Other capital surplus	60	64	3
利益剰余金 Retained earnings	126,563	127,088	525
・利益準備金 Legal retained earnings	727	727	-
・別途積立金 General reserve	50,000	50,000	-
・繰越利益剰余金 Retained earnings brought forward	75,835	76,360	525
自己株式 Treasury shares	-1,040	-1,031	9
評価・換算差額等 Valuation and translation adjustments	1,508	1,787	278
その他有価証券評価差額金 Valuation difference on available-for-sale securities	2,083	2,362	278
土地再評価差額金 Revaluation reserve for land	-575	-575	-
新株予約権 Subscription rights to shares	195	148	-46
純資産合計 Net assets	233,489	234,260	771
負債純資産合計 Liabilities and net assets	798,603	835,339	36,735