



**【Sales】**

**Lawson, Inc.**

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	174,889											
All Stores (YOY)	104.1%											
Existing Stores (YOY)	102.5%											
Ave. Daily Sales per Store (Thousands of yen)	535											
Number of Customers	(Number)	821										
	comparison w/previous yr	96.7%										
Spending per Customer	(Yen)	614										
	comparison w/previous yr	106.1%										

**LAWSON and NATURAL LAWSON Business**

	3月	4月	5月	6月	7月	8月	9月	10月	11月	12月	1月	2月
Total Sales (Millions of yen)*	159,402											
All Stores (YOY)	105.1%											
Existing Stores (YOY)	103.3%											
Ave. Daily Sales per Store (Thousands of yen)	549											
Number of Customers	(Number)	812										
	comparison w/previous yr	97.2%										
Spending per Customer	(Yen)	633										
	comparison w/previous yr	106.3%										

**LAWSON STORE100 Business**

	3月	4月	5月	6月	7月	8月	9月	10月	11月	12月	1月	2月
Existing Stores (YOY)	95.7%											
Number of Customers (YOY)	93.1%											
Spending per Customer (YOY)	102.8%											

Note:

\* Total sales include gross sales of tickets, postal packets and other service-related businesses.