### [Stores]

Total\*

Japan		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		54	124	97	51									326
	Closure	18	28	31	33									110
Closure	Re-location	8	4	7	12									31
	Subtotal	26	32	38	45									141
Net Increase	e	28	92	59	6									185
Number of S	Stores in Japan	11,716	11,808	11,867	11,873									11,873
NATURAL	LAWSON	107	107	107	109									109
LAWSON S	STORE100	1,201	1,200	1,197	1,181									1,181
Total Number	r of Stores	483	491	496	498									498

Number of Stores by Region and Prefecture\*\*

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	602	605	608	613								
Tohoku	926	928	933	938								
Kanto	3,711	3,716	3,717	3,706								
Koshinetsu	375	380	380	382								
Hokuriku	386	388	389	389								
Tokai	1,009	1,015	1,017	1,011								
Kinki	2,254	2,308	2,351	2,356								
Chugoku	642	644	644	643								
Shikoku	474	475	475	479								
Kyushu	1,337	1,349	1,353	1,356								
Number of Stores in Japan	11,716	11,808	11,867	11,873								
Shanghai (China)	288	293	296	292								
Chongqing (China)	78	80	80	84								
Dalian (China)	18	19	19	20								
Beijing (China)	5	5	6	7								
Indonesia***	61	60	59	59								
Hawaii (US)	4	4	4	4								
Thailand	29	30	31	32								
Total Number of Stores Abroad	483	491	496	498								

- Note:

  \* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group (excl. HMV stores owned by
- Lawson HMV Entertainment, Inc.).
  \*\*Regarding the numbers of stores of Indonesia, the figures are revised for May. The number of Indonesian stores of June is based on the flash report and to be revised in July.

#### LAWSON and NATURAL LAWSON operated by Lawson, Inc.

			,	,										
		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		53	122	94	48									317
	Closure	17	27	25	15									84
Closure	Re-location	8	4	7	12									31
	Subtotal	25	31	32	27									115
Net Increase		28	91	62	21									202
Total		10,147	10,238	10,300	10,321									10,321

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	602	605	608	613								
Tohoku	896	898	903	908								
Kanto	2,970	2,976	2,979	2,978								
Koshinetsu	375	380	380	382								
Hokuriku	386	388	389	389								
Tokai	852	858	860	859								
Kinki	2,011	2,065	2,109	2,115								
Chugoku	642	644	644	643								
Shikoku	474	475	475	479								
Kyushu	939	949	953	955								
Total	10,147	10,238	10,300	10,321								

#### Lawson Minami-Kyushu, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total	203	203	202	202								

#### Lawson Okinawa, Inc

	Lawson Okinawa, Mio.												
		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
- 1	Total	165	167	168	160								

# [Sales]

Lawson, I	inc.
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Mauli, Ilic.													
		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Milli	ons of yen)*	174,889	160,465	169,936	167,843								
All Stores (YOY)		104.1%	100.1%	101.1%	97.2%								
Existing Stores (	YOY)	102.5%	98.3%	99.4%	95.3%								
Ave. Daily Sales (Thousands of ye		535	504	516	524								
	(Number)	821	840	850	864								
Number of Customers	comparison w/previous yr	96.7%	98.5%	98.6%	96.8%								
C!'	(Yen)	614	565	569	571								
Spending per Customer	comparison w/previous vr	106.1%	99.8%	100.8%	98.5%								

## LAWSON and NATURAL LAWSON Business

		3月	4月	5月	6月	7月	8月	9月	10月	11月	12月	1月	2月
Total Sales (Mill	ions of yen)*	159,402	145,471	154,410	152,656								
All Stores (YOY)	)	105.1%	100.9%	102.1%	97.7%								
Existing Stores (	(YOY)	103.3%	98.9%	100.0%	95.3%								
Ave. Daily Sales (Thousands of y		549	514	527	534								
Number of	(Number)	812	829	839	852								
Customers	comparison w/previous vr	97.2%	99.1%	99.3%	97.1%								
Spending per	(Yen)	633	581	586	588								
Customer	comparison w/previous vr	106.3%	99.7%	100.7%	98.1%								

## LAWSON STORE100 Business

	3月	4月	5月	6月	7月	8月	9月	10月	11月	12月	1月	2月
Existing Stores (YOY)	95.7%	93.3%	94.5%	95.6%								
Number of Customers (YOY)	93.1%	94.5%	94.3%	94.4%								
Spending per Customer (YOY)	102.8%	98.8%	100.2%	101.3%								

Note:

\* Total sales include gross sales of tickets, postal packets and other service-related businesses.