

【Sales】

Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	176,810											
All Stores (YOY)	101.1%											
Existing Stores (YOY)	97.5%											
Ave. Daily Sales per Store (Thousands of yen)	526											
Number of Customers	(Number)	804										
	comparison w/previous yr	98.9%										
Spending per Customer	(Yen)	608										
	comparison w/previous yr	98.6%										

LAWSON and NATURAL LAWSON Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	163,913											
All Stores (YOY)	102.8%											
Existing Stores (YOY)	97.7%											
Ave. Daily Sales per Store (Thousands of yen)	538											
Number of Customers	(Number)	799										
	comparison w/previous yr	99.2%										
Spending per Customer	(Yen)	625										
	comparison w/previous yr	98.5%										

LAWSON STORE100 Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Existing Stores (YOY)	94.9%											
Number of Customers (YOY)	96.3%											
Spending per Customer (YOY)	98.5%											

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.