[Stores]

al*														
Japan		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		63	64											12
	Closure	167	163											33
Closure	Re-location	8	9											1
	Subtotal	175	172											34
Net Increase	e	-112	-108											-22
Number of S	Stores in Japan	12,164	12,056											12,05
NATURAL	LAWSON	116	116											11
LAWSON S	STORE100	1,031	907											90
Total Number of Stores		593	605											60

Number of Stores by Region and Prefecture*

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	618	619										
Tohoku	957	955										
Kanto	3,711	3,654										
Koshinetsu	389	392										
Hokuriku	393	394										
Tokai	1,055	1,033										
Kinki	2,383	2,351										
Chugoku	674	677										
Shikoku	580	585										
Kyushu	1,404	1,396										
Number of Stores in Japan	12,164	12,056										
Shanghai (China)	354	363										
Chongqing (China)	104	104										
Dalian (China)	30	31										
Beijing (China)	19	19										
Indonesia ^{**}	48	48										
Hawaii (US)	3	3										
Thailand	34	35										
Philippines	1	2										
Total Number of Stores Abroad	593	605										

Note:

* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group. ** Regarding the numbers of stores of Indonesia, the figures are revised for March. The number of Indonesian stores of April is based on the flash report. *** On April 1, 2015, control of 128 stores in Kochi prefecture transferred from the parent to Lawson Kochi.

LAWSON and NATURAL LAWSON operated by Lawson, Inc.

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening		62	59											62
	Closure	47	34											47
	Re-location	8	9											8
	Subtotal	55	43											55
Net Increase		7	16											7
Total		10.756	10.644											10.644

Number of Stores by Region and Prefecture

		-										
	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	618	619										
Tohoku	930	931										
Kanto	3,096	3,102										
Koshinetsu	389	392										
Hokuriku	393	394										
Tokai	916	922										
Kinki	2,163	2,153										
Chugoku	674	677										
Shikoku	580	456										
Kyushu	997	998										
Total	10.756	10.644										

Lawson Minami-Kyushu, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total	203	200										
Lawson Okinawa, Inc.												
	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	174	176										
Lawson Kochi, Inc.												
	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	—	129										

[Sales]

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Milli	ons of yen)*	176,810	166,408										
All Stores (YOY)		101.1%	103.7%										
Existing Stores (YOY)	97.5%	102.3%										
Ave. Daily Sales (Thousands of y		526	519										
	(Number)	804	829										
Number of Customers	comparison w/previous yr	98.9%	99.2%										
C	(Yen)	608	585										
	comparison w/previous yr	98.6%	103.1%										

LAWSON and NATURAL LAWSON Business

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Mill	Total Sales (Millions of yen)∗		154,278										
All Stores (YOY)		102.8%	106.1%										
Existing Stores ((YOY)	97.7%	102.4%										
Ave. Daily Sales per Store (Thousands of yen)		538	526										
Number of	(Number)	799	819										
Number of Customers	comparison w/previous yr	99.2%	99.5%										
	(Yen)	625	599										
Customer	comparison w/previous yr	98.5%	103.0%										

LAWSON STORE100 Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Existing Stores (YOY)	94.9%	100.5%										
Number of Customers (YOY)	96.3%	98.1%										
Spending per Customer (YOY)	98.5%	102.5%										
Note: * Total sales include gross sales of tickets, postal packets and other service-related businesses.												

* Total sales include gross sales of tickets, postal packets and other service-related businesses.