

【Stores】

Total*

Japan	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	17												17
Closure	Closure	46											46
	Re-location	11											11
	Subtotal	57											57
Net Increase	-40												-40
Number of Stores in Japan	12,355												12,355
NATURAL LAWSON	133												133
LAWSON STORE100	804												804
Total Number of Stores Abroad	772												772

Number of Stores by Region and Prefecture*

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625											
Tohoku	963											
Kanto	3,765											
Koshinetsu	429											
Hokuriku	392											
Tokai	1,087											
Kinki	2,378											
Chugoku	700											
Shikoku	609											
Kyushu	1,407											
Number of Stores in Japan	12,355											
Shanghai and surrounding area (China)	470											
Chongqing (China)	110											
Dalian (China)	53											
Beijing (China)	35											
Indonesia**	38											
Hawaii (US)	2											
Thailand	48											
Philippines	16											
Total Number of Stores Abroad	772											

Note:

* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group.

** The number Indonesian stores of March is based on the flash report.

LAWSON and NATURAL LAWSON operated by Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	15												15
Closure	Closure	39											39
	Re-location	11											11
	Subtotal	50											50
Net Increase	-35												-35
Total	11,036												11,036

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625											
Tohoku	963											
Kanto	3,246											
Koshinetsu	429											
Hokuriku	392											
Tokai	984											
Kinki	2,196											
Chugoku	700											
Shikoku	476											
Kyushu	1,025											
Total	11,036											

Lawson Minami-Kyushu, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total	191											

Lawson Okinawa, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	191											

Lawson Kochi, Inc.***

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	133											

Seijo Ishii Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Total Number of Stores in Japan	122												122

Note:

* As for Seijo Ishii Business, number of Franchise stores and restaurants are not included.

【Sales】

Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	175,736											
All Stores (YOY)	99.4%											
Existing Stores (YOY)	98.7%											
Ave. Daily Sales per Store (Thousands of yen)	524											
Number of Customers	(Number)	807										
	comparison w/previous yr	100.2%										
Spending per Customer	(Yen)	602										
	comparison w/previous yr	98.5%										

LAWSON and NATURAL LAWSON Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	164,608											
All Stores (YOY)	100.4%											
Existing Stores (YOY)	98.3%											
Ave. Daily Sales per Store (Thousands of yen)	529											
Number of Customers	(Number)	797										
	comparison w/previous yr	99.9%										
Spending per Customer	(Yen)	613										
	comparison w/previous yr	98.4%										

LAWSON STORE100 Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Existing Stores (YOY)	104.6%											
Number of Customers (YOY)	103.0%											
Spending per Customer (YOY)	101.6%											

Note:
* Total sales include gross sales of tickets, postal packets and other service-related businesses.

Seijo Ishii Co., Ltd.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
All Stores (YOY)	105.6%											
Existing Stores (YOY)	100.3%											
Number of Customers (YOY)	99.4%											
Spending per Customer (YOY)	100.9%											

Note:
* As for Seijo Ishii Co., Ltd., sales figures of franchise stores and restaurants are not included.