

【Stores】

Total*

Japan	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	17	116											133
Closure	Closure	46	24										70
	Re-location	11	10										21
	Subtotal	57	34										91
Net Increase	-40	82											42
Number of Stores in Japan	12,355	12,437											12,437
NATURAL LAWSON	133	134											134
LAWSON STORE100	804	800											800
Total Number of Stores Abroad	772	793											793

Number of Stores by Region and Prefecture*

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625	625										
Tohoku	963	995										
Kanto	3,765	3,792										
Koshinetsu	429	429										
Hokuriku	392	393										
Tokai	1,087	1,089										
Kinki	2,378	2,385										
Chugoku	700	700										
Shikoku	609	608										
Kyushu	1,407	1,421										
Number of Stores in Japan	12,355	12,437										
Shanghai and surrounding area (China)	470	485										
Chongqing (China)	110	111										
Dalian (China)	53	54										
Beijing (China)	35	35										
Indonesia**	38	38										
Hawaii (US)	2	2										
Thailand	48	51										
Philippines	16	17										
Total Number of Stores Abroad	772	793										

Note:

* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group. The counting standard for store opening/closure has been changed. Now, the number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure".

** Regarding the numbers of stores of Indonesia, the figures are revised for March. The number of Indonesian stores of April is based on the flash report.

LAWSON and NATURAL LAWSON operated by Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening*	15	113											128
Closure*	Closure	39	20										59
	Re-location	11	10										21
	Subtotal	50	30										80
Net Increase	-35	83											48
Total	11,036	11,119											11,119

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625	625										
Tohoku	963	995										
Kanto	3,246	3,273										
Koshinetsu	429	429										
Hokuriku	392	393										
Tokai	984	989										
Kinki	2,196	2,204										
Chugoku	700	700										
Shikoku	476	475										
Kyushu	1,025	1,036										
Total	11,036	11,119										

* The number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure".

Lawson Minami-Kyushu, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total	191	192										

Lawson Okinawa, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	191	193										

Lawson Kochi, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	133	133										

Seijo Ishii Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Total Number of Stores in Japan*	122	124											124

Note:

* As for Seijo Ishii Business, number of Franchise stores and restaurants are not included.

【Sales】

Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	175,736	173,429										
All Stores (YOY)	99.4%	104.2%										
Existing Stores (YOY)	98.7%	101.7%										
Ave. Daily Sales per Store (Thousands of yen)	524	531										
Number of Customers	(Number)	807	833									
	comparison w/previous yr	100.2%	100.6%									
Spending per Customer	(Yen)	602	593									
	comparison w/previous yr	98.5%	101.0%									

LAWSON and NATURAL LAWSON Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	164,608	162,402										
All Stores (YOY)	100.4%	105.3%										
Existing Stores (YOY)	98.3%	101.5%										
Ave. Daily Sales per Store (Thousands of yen)	529	536										
Number of Customers	(Number)	797	822									
	comparison w/previous yr	99.9%	100.5%									
Spending per Customer	(Yen)	613	604									
	comparison w/previous yr	98.4%	101.0%									

LAWSON STORE100 Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Existing Stores (YOY)	104.6%	103.2%										
Number of Customers (YOY)	103.0%	101.7%										
Spending per Customer (YOY)	101.6%	101.5%										

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.

Seijo Ishii Co., Ltd.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
All Stores (YOY)	105.6%	107.1%										
Existing Stores (YOY)	100.3%	100.9%										
Number of Customers (YOY)	99.4%	99.3%										
Spending per Customer (YOY)	100.9%	101.6%										

Note:

* As for Seijo Ishii Co., Ltd., sales figures of franchise stores and restaurants are not included.