

【Stores】

Total*

Japan	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	17	116	48										181
Closure	Closure	46	24	14									84
	Re-location	11	10	9									30
	Subtotal	57	34	23									114
Net Increase	-40	82	25										67
Number of Stores in Japan	12,355	12,437	12,462										12,462
NATURAL LAWSON	133	134	137										137
LAWSON STORE100	804	800	800										800
Total Number of Stores Abroad	772	793	823										823

Number of Stores by Region and Prefecture*

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625	625	626									
Tohoku	963	995	998									
Kanto	3,765	3,792	3,799									
Koshinetsu	429	429	430									
Hokuriku	392	393	394									
Tokai	1,087	1,089	1,093									
Kinki	2,378	2,385	2,391									
Chugoku	700	700	702									
Shikoku	609	608	605									
Kyushu	1,407	1,421	1,424									
Number of Stores in Japan	12,355	12,437	12,462									
Shanghai and surrounding area (China)	470	485	506									
Chongqing (China)	110	111	111									
Dalian (China)	53	54	56									
Beijing (China)	35	35	35									
Wuhan (China)	-	-	3									
Indonesia**	38	38	38									
Hawaii (US)	2	2	2									
Thailand	48	51	54									
Philippines	16	17	18									
Total Number of Stores Abroad	772	793	823									

Note:

* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group. The counting standard for store opening/closure has been changed. Now, the number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure".

** Regarding the numbers of stores of Indonesia, the figures are revised for April. The number of Indonesian stores of May is based on the flash report.

LAWSON and NATURAL LAWSON operated by Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening*	15	113	47										175
Closure*	Closure	39	20	14									73
	Re-location	11	10	9									30
	Subtotal	50	30	23									103
Net Increase	-35	83	24										72
Total	11,036	11,119	11,143										11,143

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625	625	626									
Tohoku	963	995	998									
Kanto	3,246	3,273	3,280									
Koshinetsu	429	429	430									
Hokuriku	392	393	394									
Tokai	984	989	993									
Kinki	2,196	2,204	2,210									
Chugoku	700	700	702									
Shikoku	476	475	472									
Kyushu	1,025	1,036	1,038									
Total	11,036	11,119	11,143									

* The number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure".

Lawson Minami-Kyushu, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total	191	192	192									

Lawson Okinawa, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	191	193	194									

Lawson Kochi, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	133	133	133									

Seijo Ishii Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Total Number of Stores in Japan*	122	124	126										126

Note:

* As for Seijo Ishii Business, number of Franchise stores and restaurants are not included.

【Sales】

Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	175,736	173,429	174,284									
All Stores (YOY)	99.4%	104.2%	100.9%									
Existing Stores (YOY)	98.7%	101.7%	97.3%									
Ave. Daily Sales per Store (Thousands of yen)	524	531	515									
Number of Customers	(Number)	807	833	827								
	comparison w/previous yr	100.2%	100.6%	97.2%								
Spending per Customer	(Yen)	602	593	579								
	comparison w/previous yr	98.5%	101.0%	100.1%								

LAWSON and NATURAL LAWSON Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	164,608	162,402	162,908									
All Stores (YOY)	100.4%	105.3%	101.5%									
Existing Stores (YOY)	98.3%	101.5%	97.1%									
Ave. Daily Sales per Store (Thousands of yen)	529	536	519									
Number of Customers	(Number)	797	822	814								
	comparison w/previous yr	99.9%	100.5%	97.2%								
Spending per Customer	(Yen)	613	604	590								
	comparison w/previous yr	98.4%	101.0%	99.9%								

LAWSON STORE100 Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Existing Stores (YOY)	104.6%	103.2%	99.9%									
Number of Customers (YOY)	103.0%	101.7%	97.6%									
Spending per Customer (YOY)	101.6%	101.5%	102.3%									

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.

Seijo Ishii Co., Ltd.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
All Stores (YOY)	105.6%	107.1%	103.2%									
Existing Stores (YOY)	100.3%	100.9%	98.0%									
Number of Customers (YOY)	99.4%	99.3%	98.2%									
Spending per Customer (YOY)	100.9%	101.6%	99.8%									

Note:

* As for Seijo Ishii Co., Ltd., sales figures of franchise stores and restaurants are not included.