

【Stores】

Total*

Japan	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	17	116	48	60	103	99							443
Closure	Closure	46	24	14	22	37	24						167
	Re-location	11	10	9	16	13	6						65
	Subtotal	57	34	23	38	50	30						232
Net Increase	-40	82	25	22	53	69							211
Number of Stores in Japan	12,355	12,437	12,462	12,484	12,537	12,606							12,606
NATURAL LAWSON	133	134	137	137	137	138							138
LAWSON STORE100	804	800	800	800	798	799							799
Total Number of Stores Abroad	772	793	821	865	895	926							926

Number of Stores by Region and Prefecture*

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625	625	626	631	634	638						
Tohoku	963	995	998	1,001	1,013	1,022						
Kanto	3,765	3,792	3,799	3,807	3,822	3,846						
Koshinetsu	429	429	430	431	433	433						
Hokuriku	392	393	394	394	393	394						
Tokai	1,087	1,089	1,093	1,097	1,109	1,123						
Kinki	2,378	2,385	2,391	2,388	2,393	2,399						
Chugoku	700	700	702	704	708	708						
Shikoku	609	608	605	608	608	609						
Kyushu	1,407	1,421	1,424	1,423	1,424	1,434						
Number of Stores in Japan	12,355	12,437	12,462	12,484	12,537	12,606						
Shanghai and surrounding area (China)	470	485	506	531	553	565						
Chongqing (China)	110	111	111	118	118	120						
Dalian (China)	53	54	56	58	62	67						
Beijing (China)	35	35	35	37	38	38						
Wuhan (China)	-	-	3	6	6	14						
Indonesia**	38	38	36	36	36	36						
Hawaii (US)	2	2	2	2	2	2						
Thailand	48	51	54	58	60	63						
Philippines	16	17	18	19	20	21						
Total Number of Stores Abroad	772	793	821	865	895	926						

Note:

* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group. The counting standard for store opening/closure has been changed. Now, the number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure".

** Regarding the numbers of stores of Indonesia, the figures are revised for July. The number of Indonesian stores of August is based on the flash report.

LAWSON and NATURAL LAWSON operated by Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening*	15	113	47	58	99	93							425
Closure*	Closure	39	20	14	20	34	24						151
	Re-location	11	10	9	14	11	6						61
	Subtotal	50	30	23	34	45	30						212
Net Increase	-35	83	24	24	54	63							213
Total	11,036	11,119	11,143	11,167	11,221	11,284							11,284

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625	625	626	631	634	638						
Tohoku	963	995	998	1,001	1,013	1,022						
Kanto	3,246	3,273	3,280	3,288	3,305	3,329						
Koshinetsu	429	429	430	431	433	433						
Hokuriku	392	393	394	394	393	394						
Tokai	984	989	993	997	1,009	1,023						
Kinki	2,196	2,204	2,210	2,207	2,212	2,217						
Chugoku	700	700	702	704	708	708						
Shikoku	476	475	472	475	475	476						
Kyushu	1,025	1,036	1,038	1,039	1,039	1,044						
Total	11,036	11,119	11,143	11,167	11,221	11,284						

* The number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure".

Lawson Minami-Kyushu, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total	191	192	192	189	188	189						

Lawson Okinawa, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	191	193	194	195	197	201						

Lawson Kochi, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB
Total	133	133	133	133	133	133						

Seijo Ishii Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Total Number of Stores in Japan*	122	124	126	127	128	127							127

Note:

* As for Seijo Ishii Business, number of Franchise stores and restaurants are not included.

【Sales】

Lawson, Inc.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	175,736	173,429	174,284	179,763	191,553	194,836						
All Stores (YOY)	99.4%	104.2%	100.9%	103.5%	101.1%	104.7%						
Existing Stores (YOY)	98.7%	101.7%	97.3%	99.4%	97.7%	100.7%						
Ave. Daily Sales per Store (Thousands of yen)	524	531	515	545	563	569						
Number of Customers	(Number)	807	833	827	856	884						
	comparison w/previous yr	100.2%	100.6%	97.2%	98.1%	99.3%						
Spending per Customer	(Yen)	602	593	579	595	591						
	comparison w/previous yr	98.5%	101.0%	100.1%	101.3%	98.3%						

LAWSON and NATURAL LAWSON Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (Millions of yen)*	164,608	162,402	162,908	168,550	179,814	183,244						
All Stores (YOY)	100.4%	105.3%	101.5%	104.1%	101.4%	105.3%						
Existing Stores (YOY)	98.3%	101.5%	97.1%	99.3%	97.5%	100.8%						
Ave. Daily Sales per Store (Thousands of yen)	529	536	519	550	569	576						
Number of Customers	(Number)	797	822	814	843	872						
	comparison w/previous yr	99.9%	100.5%	97.2%	98.0%	99.3%						
Spending per Customer	(Yen)	613	604	590	607	603						
	comparison w/previous yr	98.4%	101.0%	99.9%	101.3%	98.2%						

LAWSON STORE100 Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Existing Stores (YOY)	104.6%	103.2%	99.9%	100.6%	100.1%	99.2%						
Number of Customers (YOY)	103.0%	101.7%	97.6%	99.2%	99.5%	97.9%						
Spending per Customer (YOY)	101.6%	101.5%	102.3%	101.5%	100.6%	101.3%						

Note:

* Total sales include gross sales of tickets, postal packets and other service-related businesses.

Seijo Ishii Co., Ltd.

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
All Stores (YOY)	105.6%	107.1%	103.2%	107.7%	107.2%	107.1%						
Existing Stores (YOY)	100.3%	100.9%	98.0%	100.0%	100.0%	100.0%						
Number of Customers (YOY)	99.4%	99.3%	98.2%	100.3%	98.9%	100.3%						
Spending per Customer (YOY)	100.9%	101.6%	99.8%	99.7%	101.1%	99.6%						

Note:

* As for Seijo Ishii Co., Ltd., sales figures of franchise stores and restaurants are not included.