[Stores]

То	tal*														
	Japan		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN***	FEB	TOTAL
	Opening		17	116	48	60	103	99	71	110	141	110	70	198	1,143
		Closure	46	24	14	22	37	24	24	26	18	21	17	49	322
	Closure	Re-location	11	10	9	16	13	6	5	11	5	7	3	9	105
		Subtotal	57	34	23	38	50	30	29	37	23	28	20	58	427
	Net Increase		-40	82	25	22	53	69	42	73	118	82	50	140	716
	Number of St	ores in Japan	12,355	12,437	12,462	12,484	12,537	12,606	12,648	12,721	12,839	12,921	12,971	13,111	13,111
	NATURAL L	AWSON	133	134	137	137	137	138	140	140	139	139	140	141	141
	LAWSON S	TORE100	804	800	800	800	798	799	799	799	799	799	799	798	798
	Total Number	of Stores Abroad**	772	793	821	865	895	926	972	1,003	1,033	1,109	1,140	1,156	1,156

Number of Stores by Region and Prefecture*

Number of Stores by Region and	Prefecture))								6376406401,0281,0301,036										
	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB								
Hokkaido	625	625	626	631	634	638	636	634	637	640	640	637								
Tohoku	963	995	998	1,001	1,013	1,022	1,022	1,025	1,028	1,030	1,036	1,053								
Kanto	3,765	3,792	3,799	3,807	3,822	3,846	3,890	3,938	3,978	3,995	4,018	4,074								
Koshinetsu	429	429	430	431	433	433	433	435	436	438	438	443								
Hokuriku	392	393	394	394	393	394	393	396	397	399	397	400								
Tokai	1,087	1,089	1,093	1,097	1,109	1,123	1,125	1,128	1,138	1,155	1,159	1,180								
Kinki	2,378	2,385	2,391	2,388	2,393	2,399	2,394	2,402	2,413	2,427	2,431	2,458								
Chugoku	700	700	702	704	708	708	708	710	752	766	772	779								
Shikoku	609	608	605	608	608	609	610	607	610	611	614	614								
Kyushu	1,407	1,421	1,424	1,423	1,424	1,434	1,437	1,446	1,450	1,460	1,466	1,473								
Number of Stores in Japan	12,355	12,437	12,462	12,484	12,537	12,606	12,648	12,721	12,839	12,921	12,971	13,111								
Shanghai and surrounding area (China)**	470	485	506	531	553	565	582	593	603	651	659	665								
Chongqing (China)**	110	111	111	118	118	120	123	125	129	132	134	136								
Dalian (China)**	53	54	56	58	62	67	71	73	75	78	81	82								
Beijing (China)**	35	35	35	37	38	38	39	41	44	48	46	48								
Wuhan (China)**	-	-	3	6	6	14	23	31	39	50	68	72								
Indonesia	38	38	36	36	36	36	36	36	36	35	36	36								
Hawaii (US)	2	2	2	2	2	2	2	2	2	2	2	2								
Thailand	48	51	54	58	60	63	72	77	79	83	85	85								
Philippines	16	17	18	19	20	21	24	25	26	29	30	30								
Total Number of Stores Abroad**	772	793	821	865	895	926	972	1,003	1,033	1,108	1,141	1,156								

Note:

* The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole Lawson group. The counting standard for store opening/closure has been changed. Now, the number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure". ** Regarding the Total Number of Stores Abroad and the numbers of stores of Indonesia, these figures are revised for January. The Total Number of Stores Abroad

and the number of Indonesian stores of February are based on the flash report.

*** The breakdown numbers of store closure in January are corrected.

LAWSON and NATURAL LAWSON operated by Lawson, Inc.

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV**	DEC	JAN***	FEB	TOTAL
Opening*		15	113	47	58	99	93	68	107	101	91	65	192	1,049
	Closure	39	20	14	20	34	24	23	25	16	20	16	46	297
Closure*	Re-location	11	10	9	14	11	6	5	11	4	7	2	9	99
	Subtotal	50	30	23	34	45	30	28	36	20	27	18	55	396
Net Increase		-35	83	24	24	54	63	40	71	81	64	47	137	653
Total		11,036	11,119	11,143	11,167	11,221	11,284	11,324	11,395	11,242	11,306	11,353	11,490	11,490

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	625	625	626	631	634	638	636	634	637	640	640	637
Tohoku	963	995	998	1,001	1,013	1,022	1,022	1,025	1,028	1,030	1,036	1,053
Kanto	3,246	3,273	3,280	3,288	3,305	3,329	3,373	3,421	3,461	3,478	3,501	3,558
Koshinetsu	429	429	430	431	433	433	433	435	436	438	438	443
Hokuriku	392	393	394	394	393	394	393	396	397	399	397	400
Tokai	984	989	993	997	1,009	1,023	1,025	1,027	1,037	1,054	1,058	1,079
Kinki	2,196	2,204	2,210	2,207	2,212	2,217	2,212	2,221	2,232	2,246	2,250	2,277
Chugoku	700	700	702	704	708	708	708	710	481	481	487	492
Shikoku	476	475	472	475	475	476	477	474	477	477	480	479
Kyushu	1,025	1,036	1,038	1,039	1,039	1,044	1,045	1,052	1,056	1,063	1,066	1,072
Total	11,036	11,119	11,143	11,167	11,221	11,284	11,324	11,395	11,242	11,306	11,353	11,490

Note:

The number of stores, which are converted into a different format within LAWSON/NATURAL LAWSON and LAWSON STORE100, also are counted in "opening" and "closure"

** In November 2016, 234 stores in Tottori and Shimane branches were transferred from Lawson, Inc. to Lawson Sanin, Inc.(consolidated subsidiary) and these numbers are not included in the total number of stores from November in the above chart. *** The breakdown numbers of store closure in January are corrected.

Lawson San'in Co., Ltd.(consolidated subsidiary)

Lawson San in Co., Ltd.(consone	uated subs	iulary)												
	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB		
otal	-	-	-	-	-	-	-	-	271	285	285	287		
Lawson Kochi, Inc. (Equity meth	od affiliate	s)												
MAR APR MAY JUN JUL AUG SEP 10月 NOV DEC JAN FEB tal 133 133 133 133 133 133 133 133 133 133 133 133 133 133 133 134 135														
Total	133	133	133	133	133	133	133	133	133	134	134	135		
Lawson Minami-Kyushu, Inc. (Ec	quity metho	d affiliates	5)											
	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB		
Total	191	192	192	189	188	189	190	190	190	190	191	191		
Lawson Okinawa, Inc. (Equity m	ethod affilia	ates)												
	MAR	APR	MAY	JUN	JUL	AUG	SEP	10月	NOV	DEC	JAN	FEB		
Total	191	193	194	195	197	201	202	204	204	207	209	210		
Seijo Ishii Business														
	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	то	
Total Number of Stores in Japan*	122	124	126	127	128	127	127	128	130	131	131	132		
Note:														

* As for Seijo Ishii Business, number of Franchise stores and restaurants are not included.

[Sales]

Lawson, Inc

awson, me.													
		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV**	DEC	JAN	FEB
Total Sales (Mil	lions of yen)*	175,736	173,429	174,284	179,763	191,553	194,836	178,473	193,306	172,388	182,154	169,157	156,195
All Stores (YOY)	99.4%	104.2%	100.9%	103.5%	101.1%	104.7%	103.1%	106.5%	105.1%	102.6%	103.6%	100.2%
Existing Stores	(YOY)	98.7%	101.7%	97.3%	99.4%	97.7%	100.7%	98.5%	101.7%	101.7%	100.0%	100.8%	100.7%
Ave. Daily Sales (Thousands of y	•	524	531	515	545	563	569	535	559	522	543	503	506
Number of	(Number)	807	833	827	856	884	882	845	866	816	806	759	781
Customers	comparison w/previous yr	100.2%	100.6%	97.2%	98.1%	99.3%	99.6%	99.0%	98.0%	99.2%	98.9%	98.8%	99.3%
Spending per	(Yen)	602	593	579	595	591	600	591	601	595	613	604	596
Customer	comparison w/previous vr	98.5%	101.0%	100.1%	101.3%	98.3%	101.0%	99.5%	103.7%	102.5%	101.1%	102.0%	101.5%

LAWSON and NATURAL LAWSON Business

		MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV**	DEC	JAN	FEB
Total Sales (Mil	lions of yen)*	164,608	162,402	162,908	168,550	179,814	183,244	167,325	181,429	161,377	170,871	158,595	146,338
All Stores (YOY)	100.4%	105.3%	101.5%	104.1%	101.4%	105.3%	103.4%	106.9%	105.4%	102.7%	103.8%	100.4%
Existing Stores	(YOY)	98.3%	101.5%	97.1%	99.3%	97.5%	100.8%	98.4%	101.7%	101.6%	100.0%	100.8%	100.8%
Ave. Daily Sales (Thousands of y	•	529	536	519	550	569	576	540	564	526	549	508	510
Number of	(Number)	797	822	814	843	872	873	833	854	804	796	750	771
Customers	comparison w/previous yr	99.9%	100.5%	97.2%	98.0%	99.3%	99.8%	98.9%	97.9%	99.1%	98.9%	98.9%	99.4%
Spending per	(Yen)	613	604	590	607	603	611	602	613	606	624	614	606
Customer	comparison w/previous yr	98.4%	101.0%	99.9%	101.3%	98.2%	101.0%	99.5%	103.9%	102.6%	101.0%	102.0%	101.4%

LAWSON STORE100 Business

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Existing Stores (YOY)	104.6%	103.2%	99.9%	100.6%	100.1%	99.2%	99.6%	101.5%	102.4%	100.5%	100.0%	99.3%
Number of Customers (YOY)	103.0%	101.7%	97.6%	99.2%	99.5%	97.9%	99.3%	99.7%	100.6%	98.4%	98.0%	97.7%
Spending per Customer (YOY)	101.6%	101.5%	102.3%	101.5%	100.6%	101.3%	100.2%	101.8%	101.8%	102.2%	102.1%	101.6%

Note: * Total sales include gross sales of tickets, postal packets and other service-related businesses. ** In November 2016, 234 stores in Tottori and Shimane branches were transferred from Lawson, Inc. to Lawson Sanin, Inc.(consolidated subsidiary) and the sales results of those stores are not included in "Lawson, Inc." and "LAWSON and NATURAL LAWSON Business" from November in the above chart.

Seijo Ishii Co., Ltd.												
	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
All Stores (YOY)	105.6%	107.1%	103.2%	107.7%	107.2%	107.1%	107.7%	107.7%	105.3%	102.2%	103.3%	100.2%
Existing Stores (YOY)	100.3%	100.9%	98.0%	100.0%	100.0%	100.0%	101.4%	101.5%	99.5%	96.4%	97.5%	93.9%
Number of Customers (YOY)	99.4%	99.3%	98.2%	100.3%	98.9%	100.3%	102.5%	100.6%	100.3%	98.0%	98.4%	95.9%
Spending per Customer (YOY)	100.9%	101.6%	99.8%	99.7%	101.1%	99.6%	98.9%	100.9%	99.1%	98.4%	99.0%	98.0%

Note:

As for Seijo Ishii Co., Ltd., sales figures of franchise stores and restaurants are not included.

The sales of Seijo Ishii in this table are calculated as monthly base, so the sales result of 2016 February is the sum of total 29 days.