

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	26	57	44	60									187
Closure	Closure	35	53	7	13								108
	Re-location	3	1	5	6								15
	Subtotal	38	54	12	19								123
Net Increase	-12	3	32	41									64
Total	9,982	9,985	10,017	10,058									10,058

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	151,189	139,979	152,100	158,462								
All Stores (YOY)	110.0%	99.5%	107.5%	110.5%								
Existing Stores (YOY)	107.2%	97.4%	105.0%	107.2%								
Ave. Daily Sales per Store (¥thousands)	518	497	520	557								
Number of Customers	(Number)	847	872	895	955							
	comparison w/previous yr	99.3%	99.0%	101.3%	102.0%							
Spending per Customer	(¥)	592	549	561	563							
	comparison w/previous yr	107.9%	98.3%	103.6%	105.2%							

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546								
Tohoku	813	806	809	814								
Kanto	3,022	3,017	3,033	3,038								
Koshinetsu	307	307	308	310								
Hokuriku	298	297	297	299								
Tokai	871	871	874	882								
Kinki	2,107	2,112	2,116	2,124								
Chugoku	557	559	560	559								
Shikoku	411	413	413	411								
Kyushu	1,064	1,064	1,065	1,075								
Total	9,982	9,985	10,017	10,058								
Shanghai (China)	307	308	303	299								
Chongqing (China)	5	7	9	11								

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated base represents number of all stores of the whole group (incl. SHANGHAI HUALIAN LAWSON and LAWSON Okinawa).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	22	44	35	43									144
Closure	Closure	36	18	6	12								72
	Re-location	3	1	5	6								15
	Subtotal	39	19	11	18								87
Net Increase	-17	25	24	25									57
Total	8,759	8,784	8,808	8,833									8,833

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	134,531	124,804	136,389	142,174								
All Stores (YOY)	109.3%	99.0%	107.7%	110.1%								
Existing Stores (YOY)	107.0%	97.3%	105.6%	107.8%								
Ave. Daily Sales per Store (¥thousands)	518	497	523	561								
Number of Customers	(Number)	820	845	871	927							
	comparison w/previous yr	98.6%	98.6%	101.7%	102.2%							
Spending per Customer	(¥)	609	565	578	582							
	comparison w/previous yr	108.5%	98.6%	103.9%	105.6%							

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	532	539	542	546								
Tohoku	779	779	782	786								
Kanto	2,368	2,372	2,382	2,381								
Koshinetsu	307	307	308	310								
Hokuriku	298	297	297	299								
Tokai	719	723	725	730								
Kinki	1,879	1,886	1,889	1,893								
Chugoku	557	559	560	559								
Shikoku	411	413	413	411								
Kyushu	909	909	910	918								
Total	8,759	8,784	8,808	8,833								

Note:

* Total sales include gross sales of tickets and postal packets.