

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	102	126	108	70	93	75							574
Closure	Closure	28	7	9	24	11	5						84
	Re-location	3	8	6	0	13	5						35
	Subtotal	31	15	15	24	24	10						119
Net Increase	71	111	93	46	69	65							455
Total	10,528	10,639	10,732	10,778	10,847	10,912							10,912

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	160,896	161,293	165,444	165,220	180,161	182,253						
All Stores (YOY)	106.4%	115.2%	108.8%	104.3%	103.0%	103.3%						
Existing Stores (YOY)	101.8%	108.9%	102.7%	98.2%	97.1%	97.3%						
Ave. Daily Sales per Store (¥thousands)	529	542	535	547	571	573						
Number of Customers	(Number)	869	893	900	918	951	962					
	comparison w/previous yr	103.0%	102.3%	100.8%	96.2%	96.6%	98.8%					
Spending per Customer	(¥)	584	582	569	572	580	576					
	comparison w/previous yr	98.9%	106.5%	101.9%	102.0%	100.4%	98.5%					

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569	570						
Tohoku	835	836	841	846	849	854						
Kanto	3,268	3,337	3,406	3,425	3,457	3,480						
Koshinetsu	325	331	333	334	339	340						
Hokuriku	374	376	377	377	377	387						
Tokai	903	908	912	917	923	932						
Kinki	2,162	2,169	2,172	2,179	2,186	2,189						
Chugoku	573	575	577	579	586	589						
Shikoku	425	427	430	432	435	437						
Kyushu	1,112	1,120	1,123	1,125	1,126	1,134						
Number of Stores in Japan	10,528	10,639	10,732	10,778	10,847	10,912						
NATURAL LAWSON	100	100	101	101	101	105						
LAWSON STORE100	1,166	1,175	1,180	1,182	1,188	1,191						
Shanghai (China)	318	319	325	325	327	330						
Chongqing (China)	41	41	50	53	55	56						
Dalian (China)	4	5	7	7	7	7						
Indonesia	20	26	32	50	61	66						
Hawaii (US)					2	2						
Total Number of Stores Abroad	383	391	414	435	452	461						

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	88	116	102	63	88	72							529
Closure	Closure	9	8	9	21	12	5						64
	Re-location	3	8	6	0	13	5						35
	Subtotal	12	16	15	21	25	10						99
Net Increase	76	100	87	42	63	62							430
Total	9,141	9,241	9,328	9,370	9,433	9,495							9,495

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	143,150	143,460	147,172	146,982	161,142	163,138						
All Stores (YOY)	106.4%	114.9%	107.9%	103.4%	102.7%	103.1%						
Existing Stores (YOY)	102.8%	109.7%	102.8%	98.2%	97.3%	97.2%						
Ave. Daily Sales per Store (¥thousands)	534	548	539	552	581	584						
Number of Customers	(Number)	848	870	876	892	927	941					
	comparison w/previous yr	104.0%	103.0%	100.7%	96.2%	97.0%	99.0%					
Spending per Customer	(¥)	602	601	588	592	601	596					
	comparison w/previous yr	98.8%	106.6%	102.1%	102.0%	100.3%	98.2%					

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569	570						
Tohoku	807	808	813	818	821	826						
Kanto	2,565	2,628	2,693	2,708	2,736	2,758						
Koshinetsu	325	331	333	334	339	340						
Hokuriku	301	302	303	303	303	314						
Tokai	749	753	756	761	765	773						
Kinki	1,907	1,913	1,916	1,922	1,929	1,932						
Chugoku	573	575	577	579	586	589						
Shikoku	425	427	430	432	435	437						
Kyushu	938	944	946	949	950	956						
Total	9,141	9,241	9,328	9,370	9,433	9,495						

Note:

* Total sales include gross sales of tickets and postal packets.