

【Consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	102	126	108	70	93	75	69						643
Closure	Closure	28	7	9	24	11	5	13					97
	Re-location	3	8	6	0	13	5	8					43
	Subtotal	31	15	15	24	24	10	21					140
Net Increase	71	111	93	46	69	65	48						503
Total	10,528	10,639	10,732	10,778	10,847	10,912	10,960						10,960

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	160,896	161,293	165,444	165,220	180,161	182,253	166,457					
All Stores (YOY)	106.4%	115.2%	108.8%	104.3%	103.0%	103.3%	104.2%					
Existing Stores (YOY)	101.8%	108.9%	102.7%	98.2%	97.1%	97.3%	98.5%					
Ave. Daily Sales per Store (¥thousands)	529	542	535	547	571	573	540					
Number of Customers	(Number)	869	893	900	918	951	962	927				
	comparison w/previous yr	103.0%	102.3%	100.8%	96.2%	96.6%	98.8%	98.7%				
Spending per Customer	(¥)	584	582	569	572	580	576	561				
	comparison w/previous yr	98.9%	106.5%	101.9%	102.0%	100.4%	98.5%	99.9%				

Number of Stores by Region and Prefecture **

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569	570	573					
Tohoku	835	836	841	846	849	854	858					
Kanto	3,268	3,337	3,406	3,425	3,457	3,480	3,512					
Koshinetsu	325	331	333	334	339	340	340					
Hokuriku	374	376	377	377	377	387	387					
Tokai	903	908	912	917	923	932	936					
Kinki	2,162	2,169	2,172	2,179	2,186	2,189	2,189					
Chugoku	573	575	577	579	586	589	590					
Shikoku	425	427	430	432	435	437	437					
Kyushu	1,112	1,120	1,123	1,125	1,126	1,134	1,138					
Number of Stores in Japan	10,528	10,639	10,732	10,778	10,847	10,912	10,960					
NATURAL LAWSON	100	100	101	101	101	105	107					
LAWSON STORE100	1,166	1,175	1,180	1,182	1,188	1,191	1,197					
Shanghai (China)	318	319	325	325	327	330	324					
Chongqing (China)	41	41	50	53	55	56	53					
Dalian (China)	4	5	7	7	7	7	7					
Indonesia	20	26	32	50	63	68	70					
Hawaii (US)					2	2	2					
Total Number of Stores Abroad	383	391	414	435	452	461	456					

Note:

* Total sales include gross sales of tickets and postal packets.

** The number of stores by region and prefecture on consolidated basis represents number of all stores of the whole LAWSON group (excl. HMV stores owned by LAWSON HMV Entertainment, Inc.).

【Non-consolidated】

Number of Stores

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	TOTAL
Opening	88	116	102	63	88	72	63						592
Closure	Closure	9	8	9	21	12	5	13					77
	Re-location	3	8	6	0	13	5	8					43
	Subtotal	12	16	15	21	25	10	21					120
Net Increase	76	100	87	42	63	62	42						472
Total	9,141	9,241	9,328	9,370	9,433	9,495	9,537						9,537

Sales

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Total Sales (¥millions)*	143,150	143,460	147,172	146,982	161,142	163,138	148,406					
All Stores (YOY)	106.4%	114.9%	107.9%	103.4%	102.7%	103.1%	104.7%					
Existing Stores (YOY)	102.8%	109.7%	102.8%	98.2%	97.3%	97.2%	98.7%					
Ave. Daily Sales per Store (¥thousands)	534	548	539	552	581	584	549					
Number of Customers	(Number)	848	870	876	892	927	941	904				
	comparison w/previous yr	104.0%	103.0%	100.7%	96.2%	97.0%	99.0%	99.0%				
Spending per Customer	(¥)	602	601	588	592	601	596	581				
	comparison w/previous yr	98.8%	106.6%	102.1%	102.0%	100.3%	98.2%	99.8%				

Number of Stores by Region and Prefecture

	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB
Hokkaido	551	560	561	564	569	570	573					
Tohoku	807	808	813	818	821	826	830					
Kanto	2,565	2,628	2,693	2,708	2,736	2,758	2,786					
Koshinetsu	325	331	333	334	339	340	340					
Hokuriku	301	302	303	303	303	314	314					
Tokai	749	753	756	761	765	773	776					
Kinki	1,907	1,913	1,916	1,922	1,929	1,932	1,931					
Chugoku	573	575	577	579	586	589	590					
Shikoku	425	427	430	432	435	437	437					
Kyushu	938	944	946	949	950	956	960					
Total	9,141	9,241	9,328	9,370	9,433	9,495	9,537					

Note:

* Total sales include gross sales of tickets and postal packets.